Annual Conference 2024

CORPORATE SPONSORSHIP



Voco Brisbane, QLD, Australia, October 8th– 10th, 2024.

INTRODUCTION

It is with great pleasure that the Organising Committee welcomes you to participate in the BioProcessing Network Conference for 2024. This year our annual meeting will take place at Voco, Brisbane, QLD. The meeting will be held over three days and will gather together researchers, manufacturers, regulators and others with an active interest in bioprocessing. Informative presentations will be mixed with lively discussions on new data, fresh ideas and new developments, all in a relaxed environment where participants can catch up with old friends and meet new ones.

Participation by trade organisations associated with the bioprocessing industry is warmly welcomed at the Conference. The structure of the Conference has been designed to allow extended opportunities for discussions with clients and customers and for the trade representatives to meet and mingle with the leading figures in the field of bioprocessing.

	platinum	gold	silver	bronze	booth
price	\$16 500	\$11 000	\$8 500	\$6 000	\$4 000
Number available	1	2	4	8	30 in total
<u>Transferable</u>	5	3	2	2	2
conference					
registrations					
dinner	5	3	2	2	2
Banner on stage	2	1	1		
Banner at reception	1				
Speaking	30 min	20 min	10 min		
opportunity	technical+ 5	technical+ 5	technical		
	min	min			
Students supported	3	2	1		
for conference and					
dinner					
Advertisement	4	3	2	1	
Page numbers					
Acknowledgement	platinum	gold	silver	bronze	Exhibition
as "X" sponsors					partners
during conference					
and on our website					

CONFERENCE SPONSORSHIP SUMMARY

CONFERENCE SPONSORSHIP CHANGES COMPARED TO 2023

year	2023	2024
platinum	\$15 000	\$16 500
		Same inclusions than last year plus:
		Support for 3 students to attend the conference
		5 <u>transferable</u> passes in total
		1 extra advertisement page (4 in total)
		1 extra banner on stage (2 on stage and 1 at
		reception)
gold	\$10 000	\$11 000
		Same inclusions than last year plus:
		Support for 2 students to attend the conference
		3 transferable passes in total
		1 extra advertisement page (3 in total)
silver	\$7 500	\$8 500
		Same inclusions than last year plus:
		Support for 1 students to attend the conference
		10 min technical talk (instead of 5 min
		presentation)
		2 <u>transferable</u> passes in total
		1 extra advertisement page (2 in total)
		1 banner on stage
bronze	\$5 000	\$6 000
	(includes 1 person only)	Same inclusions than last year plus:
		2 transferable passes in total (instead of 1 non
		transferable pass)
		1 advertisement page
booth	\$3 000	\$4 000
	(includes 1 person only)	Same inclusions than last year plus:
		2 transferable passes in total (instead of 1 non
		transferable pass)
Poster /	\$1 000 (2 available)	\$1 500 (4 available)
presentation		Best student/early career researcher poster
		Best student/early career researcher presentation
		Best overall poster
Coffee cont	62 500 / day	Best overall presentation
Coffee cart	\$2 500 / day	\$2500/ day
Lanyard	\$2 500	\$2 500
sponsorship		

CONFERENCE SPONSORSHIP DETAILS

TO SECURE SPONSORSHIP OPPORTUNITIES PAYMENT MUST BE RECEIVED BEFORE 15th August 2024

The conference registrations included in the sponsorship packages are now TRANSFERABLE! However any additional registration will not be transferable, and all other representatives attending the conference and/or the Trade Exhibition must register separately.

PLATINUM SPONSOR (ONE AVAILABLE) \$16,500

PLATINUM sponsorship comes with the following benefits:

- 1 complimentary Trade Exhibition booth (first priority position selection)
- 5 transferable conference registrations for company personnel and / or guests
- 5 complimentary dinner tickets
- Support for <u>3 students</u> to attend the conference and conference dinner
- Exclusive acknowledgment as PLATINUM sponsor of the Conference
- all sessions occur in the one hall and the platinum sponsor will have a prominent branded entrance, three stand-alone banners two positioned on the stage and one next to the registration table and their logo displayed as a screen saver by the data projector between sessions.
- One 30-minute speaking opportunity (must be a technical presentation on new industry developments)
- Four full page advertisements in the Conference Proceedings
- 5-minute presentation opportunity at the opening of the first day
- Acknowledgment of your organisations support in the Conference Proceedings and website

GOLD SPONSOR (TWO AVAILABLE) \$11,000

GOLD sponsorship comes with the following benefits:

- 1 complimentary Trade Exhibition booth (second and third priority position selection)
- 3 transferable conference registrations for company personnel and / or guests
- 3 complimentary dinner tickets
- Support for **2 students** to attend the conference and conference dinner
- Exclusive acknowledgment as GOLD sponsor of the Conference
- a stand-alone banner position to the side of the stage
- One 20-minute speaking opportunity (must be a technical presentation on new industry developments)
- Three full page advertisements in the Conference Proceedings and website
- 5-minute presentation opportunity before the lunch break or the end of day 1 or day 2 and naming rights for a session
- Acknowledgment of your organisations support in the Conference Proceedings and website

SILVER SPONSORSHIP (FOUR AVAILABLE) \$8,500

SILVER sponsorship comes with the following benefits:

- 1 complimentary Trade Exhibition booth (fourth to seventh priority position selection)
- 2 transferable conference registration for company personnel and / or guests
- 2 complimentary dinner ticket
- Support for <u>1 student</u> to attend the conference and conference dinner
- Exclusive acknowledgment as a SILVER sponsor of the Conference
- Two full page advertisement in the Conference Proceedings
- 10-minute presentation opportunity (must be a technical presentation on new industry developments)
- Acknowledgment of your organisations support in the Conference Proceedings and website

BRONZE SPONSOR (EIGHT AVAILABLE) \$6,000

BRONZE sponsorship comes with the following benefits:

- 1 complimentary Trade Exhibition booth (priority position selection)
- 2 transferable conference registration for company personnel
- 2 complimentary dinner ticket
- Exclusive acknowledgment as a BRONZE sponsor of the Conference
- One full page advertisement in the Conference Proceedings
- Acknowledgment of your organisations support in the Conference Proceedings and website

TRADE EXHIBITION: BOOTHS PRICES

The Conference will offer 30 booths in total for exhibitors.

The cost of a Standard Display Booth is AU\$4,000 with full payment before 15th August 2024 (\$4,500 thereafter)

Each booth includes free registration and dinner for two (2) company representative and the exhibitor's logo will be added to the BPN website until the following year's conference. The two (2) conference registrations are now TRANSFERABLE! However any additional registration will not be transferable, and all other representatives attending the conference and/or the Trade Exhibition must register separately.

The availability of the display spaces will be provided strictly on a **first come, first served** basis so if you register early for a display space you can choose your preferred position (after conference sponsors). If you have any specific preference, please discuss site availability and event preferences with the conference organisers.

All display spaces include trestle tables of 1.8 m x 0.80 m. Power will be available at each table. All equipment to be connected must have current electrical compliance test tag in accordance with AS/NZ 3760.

OTHER SPONSORSHIP OPPORTUNITIES

The above sponsorships have one booth included in their benefits as well as registrations; the other sponsorship opportunities listed below <u>do not</u> have a booth or a registration included. The cost of a Standard Display Booth is **AU\$4,000 with full payment before 15**th **August 2024 (\$4,500 thereafter)**

Coffee Cart sponsorship: \$2,500 / day (pick a day)

- Opportunity to provide logo or banner to be placed on the front panel of the coffee cart (144cm wide and 75cm high) branded collateral in the exhibition / networking area with the coffee cart barista (pop up banners and a small table next to coffee cart with marketing materials)
- Verbal acknowledgment of your organisations at the start of day before presentation

Lanyard sponsorship: \$2,500

- Opportunity to provide logo branded Lanyards
- Verbal acknowledgment of your organisations at the start of day before presentation

Presentation / poster Awards \$1,500 each (four available)

- Sponsor acknowledged during the presentation of each award
- Acknowledgment of your organisations support in the Conference Proceedings

Four prizes will be awarded:

- -The best Student oral presentation to the value of AU \$1500
- -the best student poster to the value of AU \$1500
- -The best overall poster to the value of AU \$1500
- -the best overall presentation to the value of AU \$1500

The awards will be presented by the BPN President and a company representative.

The BPN committee is open to other sponsorship opportunities please feel free to approach the committee.

REGISTRATION TO BE A SPONSOR and EXHIBITION SPACE BOOKING

Those wishing to sponsor this event or participate in the **Trade Exhibition** at the levels indicated above must complete an online form (the link will be available on our website on the 1st of June at 10 am AEST). Sponsorship opportunities will be allocated on a **first-come first-served basis** depending on the online form submission date and time. Once sponsorship and exhibition applications have been accepted, your organisation will be invoiced for the appropriate amount.

The Organising Committee reserves the right to refuse any application.

- Cancellation Cancellations must be in writing. The full amount is forfeited unless the site is resold.
- Exhibitors and Sponsors agree to abide by such conditions as laid down by the Organising Committee and agree not to violate any of the lease conditions of the building in which the Conference is being held.

2024 BPN Conference Brisbane organising committee:

Hélène Lebhar (RPF, University of NSW)
Geoff Dumsday (CSIRO Manufacturing)
Tizita Horning (CSL Limited)
Annie Qu (CSL Limited)
Anton Maraldo (RPF, University of NSW)
Tara Buse (Southern RNA)
Luis Toronjo Urquiza (University of Adelaide)
Hélèna Tellier (Merck Group)
Margaux Vitaga, (Thermo Fisher Scientific)
Jagan Billakanti (Cytiva)
David Bocanegra (VFV)
Lou Fabri (CSL Limited)
Andy Herbert (Bioboy Ltd)

BPN committee:

Geoff Dumsday (CSIRO Manufacturing) – **President** Hélène Lebhar (RPF, University of NSW) – **Vice President** Tizita Horning (CSL Limited) – **Treasurer** Tara Buse (Southern RNA) – **Secretary** Anton Maraldo (RPF, University of NSW) – **IT support Graphic Designer** Luis Toronjo Urquiza (University of Adelaide) – **Social media & Communications** Andy Herbert (Bioboy Ltd) – **New Zealand Coordinator** Teresa Domagala (Teva) – **New South Wales Coordinator** Munish Puri (Flinders University) – **South Australia Coordinator** Lou Fabri (CSL Limited), Andreas Kocourek (Sartorius Stedim) – **Victoria Coordinators** Helena Tellier (Merck Group) – **Queensland Coordinator**

<u>Conference Secretariat:</u> info@bioprocessingnetwork.org.au